

Annuity product design has come a long way since their introduction in the mid 1990's. Why not sell the one product that is designed for the future?

Introducing the Balance Plus Annuity (BPA)

Check out these unbelievable features:

10% immediate premium bonus

9% commission

Only a 12 year surrender

No Caps on earnings

Client can track values daily

5% minimum death benefit guarantee to age 90

If you love IAs, but have trouble selling a product with a cap on earnings and other complicated modifiers, you will love this product!

ALSO OFFERS 8 YEAR PRODUCT—ISSUED TO AGE 85

Dressander & Associates is proud to be one of only twelve annuity marketing companies in the country to have access to this phenomenal product.

Call us today for your sales kit, and see why agents all across America are choosing the new BPA as their product of choice!

800-526-0319

DRESSANDER
& ASSOCIATES, INC.

"People First, Money Second"

A proud member of
THE ANNEXUS
GROUP™

¹To receive any of the premium bonus percentage amounts the BPABonus Annuity Rider must be elected. The Annuity rider is an optional benefit for which premium is charged. Any amount withdrawn in excess of the free withdrawal amount is subject to a withdrawal charge and a market value adjustment (MVA) which may affect contract values. Withdrawals may be taxable and if taken prior to age 59 ½, may also be subject to a 10% Federal tax penalty. The BalancePlus Annuity TM [contract forms BPA8 (03/06) and BPA12 (03/06) or state variation] and the BPABonus Annuity Rider [Rider form PBDBR12HB (09/06), PBDBR12LB (09/06) and PBDBR8 (09/06) or state variation] are issued by American Investors Life Insurance Company Inc., Topeka, Kansas. Product and rider availability may vary by state. For agent use only. Not intended for use with the general public. A4298 (02/07)